

Research Identity

Type of research

Quantitative survey using a structured questionnaire

Duration

July-August 2013

Sumple

Planned Sumple 100 persons. Implemented 100.

Methodology

Personal interviews (face to face) to students and professors of the program Erasmus, and collect data by completing an electronic questionnaire to students who participated this program in the years 2010, 2011 and 2012.

What is an Intensive Program?

Erasmus Intensive Programmes



- Erasmus also funds Intensive Programmes, which are short subject-related programmes of study (of between 10 days and 6 weeks in length), bringing together students and teaching staff from Higher Education Institutions from at least three European countries. These short study programmes encourage the multinational learning of specialist topics; provide students with access to academic knowledge that is not available in one Higher Education Institution alone; allow teachers to exchange views on course content and new curricula approaches; and to test teaching methods in an international classroom environment.
- Since 2007-08 Erasmus Intensive Programmes have been managed individually by the participating countries. They have also experienced strong growth during this time. A total of 462 Intensive Programmes were organised in 31 countries during the academic year 2011-12, which represents a 14% increase on the previous year.
- Altogether 15855 students and 5663 teachers participated in Intensive Programmes in 2011-12.

- The highest number of courses (60) was organised by Italy, which represents 13% of the total number of courses organised in 2011-12. Germany organised 43 courses followed by France (35), the Netherlands (34) and Poland (25).
- The most popular subjects for Intensive Programmes were social sciences, business and law (23%), engineering, manufacturing and construction (19%), humanities and arts (19%), and science, mathematics and computing (15%).

Erasmus Intensive Programmes

Number of Intensive Programmes courses	462
Total number of participating students	15855
Total number of participating teachers	5663
Top five organising countries	IT, DE, FR, NL, PL
Average duration of Intensive Programmes	12 days

What is an Intensive Program?

Number of Erasmus Intensive Programmes from 2000-01 to 2010-11



The DoE and the IPs













20 success stories

- 12 HAUTE ÉCOLE ALBERT JACQUARD, NAMUR 'Getting closer to the labour market'
- 13 RHEINISCHE FRIEDRICH-WILHELMS-UNIVERSITÄT BONN 'Internationalisation is not just for academics; it is important for all staff'
- 14 UNIVERSITAT POLITÈCNICA DE VALÈNCIA 'All 13 of our faculties and schools participate in the staff mobility scheme'
- 15 CONSERVATORIO DI VERONA 'E. F. DALL'ABACO' 'Getting involved in Erasmus means getting involved in institutional reform'
- 16 VIDZEMES AUGSTSKOLA

 'Staff visits are a chance to learn and they create many more opportunities'
- 17 ÓBUDAI EGYETEM
 'If the lecturers value mobility, then the students also get involved'
- 18 HANZEHOGESCHOOL GRONINGEN
 'Erasmus helped us to get every department on board'
- 19 LESARSKA ŠOLA MARIBOR, VIŠJA STROKOVNA ŠOLA 'Erasmus helped us to build stronger professional relationships between staff and students'
- 20 JYVÄSKYLÄN AMMATTIKORKEAKOULU 'You need a proper marketing campaign in your institution to get the best from mobility'
- 21 HOWEST, HOGESCHOOL WEST-VLAANDEREN 'Intensive programmes reduce the barriers facing students who wish to be mobile'

- TARTU ÜLIKOOL

 'Small focused steps help you to become international'
- TRINITY COLLEGE DUBLIN

 'The Erasmus intensive programmes are an integral part of the Master's degree'
- 24 ΤΕΧΝΟΛΟΓΙΚΟ ΕΚΠΑΙΔΕΥΤΙΚΟ ΙΔΡΥΜΑ ΚΡΗΤΗΣ 'The intensive programmes helped to fast-track our internationalisation'
- 25 INSTITUT NATIONAL DES SCIENCES ET TECHNIQUES NUCLÉAIRES 'Erasmus has created European professional networks for staff and students'
- 26 PARIS LODRON UNIVERSITÄT SALZBURG 'Erasmus is helping us to develop a European legal culture'
- 27 SLOVENSKÁ POĽNOHOSPODÁRSKA UNIVERZITA V NITRE 'Without Erasmus it is much harder to create a European higher education sector'
- 28 METROPOLIA AMMATTIKORKEAKOULU

 'Meeting the national need for an international higher
 education community'
- YAŞAR ÜNIVERSITESI
 'A lot can be done on a small budget'
- 30 HOCHSCHULE KARLSRUHE TECHNIK UND WIRTSCHAFT 'Industry's top criterion for employing graduates is international practical experience'
- EUROPEAN ASSOCIATION OF DISTANCE TEACHING
 UNIVERSITIES (EADTU)

 'All universities need to respond to the demand
 for more flexible education'

Institutions selected for their Erasmus Intensive Programmes (2000-2011)

			Number of outgoing staff involved in:		Number of incoming staff involved in:	
Country (*)	Institution	Number of IPs as the coordinator	Number of IPs as a partner institution	Number of students involved when coordinating the IP	Number of staff involved when coordinating the IP	Total number of participants
Belgium	Howest, Hogeschool West-Vlaanderen	4	22	648	77	725
Estonia	Tartu Ülikool	16	0	367	141	508
Ireland	Trinity College Dublin	3	3	219	72	291
Greece	Technologiko Ekpaideytiko Idrima Kritis	22	8	918	287	1205
France	Institut National des Sciences et Techniques Nucléaires	5	9	132	92	224
Austria	Paris Lodron Universität Salzburg	5	100	550	175	725
Slovakia	Slovenská poľnohospodárska univerzita v Nitre	4	29	211	112	323
Finland	Metropolia Ammattikorkeakoulu	21	50	1 257	235	1492
Turkey	Yaşar Üniversitesi	11	5	406	100	506

Erasmus-Programme



ERASMUS+ PROGRAMME

WHAT IS IN IT FOR HIGHER EDUCATION

Brussels, Belgium, 21-22 November 2013

CONFERENCE DINNER AND LLP ERASMUS AWARDS 2013

19.00 - 22.30h

Turn & Taxis

Entrepôt Royal

Avenue du Port

B-1000 Brussels

19.00h Reception and conference dinner

LLP Erasmus Awards 2013 ceremony by Mr. Jordi Curell Gotor, Director for Lifelong Learning – higher education and international affairs of the European Commission

20.30h

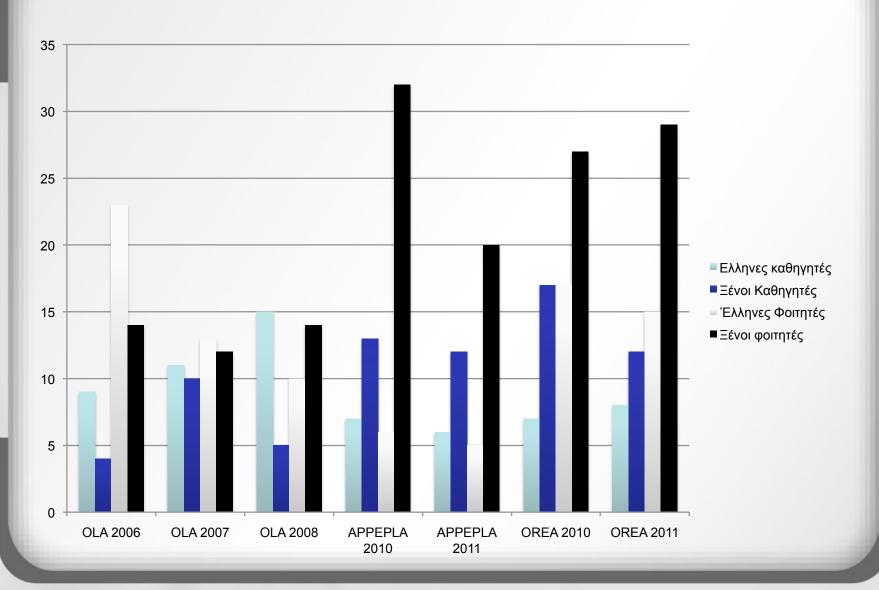
Nominees in protocol order:

- Technological Education Institute of Crete, Heraklion, Greece
- · Universitat Politècnica de València, Valencia, Spain
- · JAMK University of Applied Sciences, Jyväskylä, Finland
- 22.30h End of the conference dinner and bus to the Hotel Sheraton or Aloft Hotel

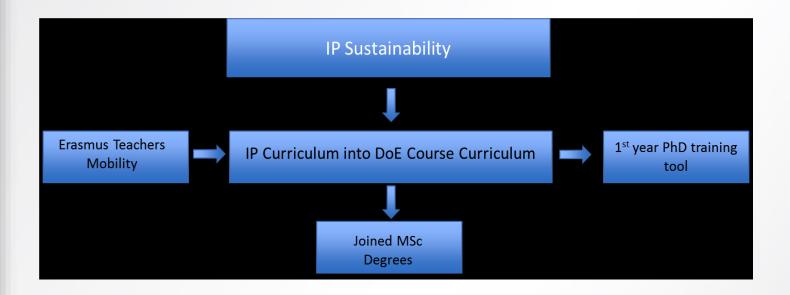








The IP effect on our curricullum



Ελληνικός Τουρισμός: Στοιχεία & Αριθμοί

Greek Tourism: Facts & Figures

οι Βασικά Μεγέθη του Ελληνικού Τουρισμού, 2012

Greek Tourism Basic Figures, 2012

Συμετακή στο ΑΕΠ
Συμετακή στο ΑΕΠ
Συμετακή στο ΑΕΠ
Συμετακή στο ΑΕΠ
Επιστισμού του GDP
Συμετακή στο ΑΕΠ
Αποσκολούμενοι
Επιστισμού Αποσκολού Αποσκο

Ο2 Διεθνείς Τουριστικές Αφίξεις, Διεθνείς Ταξιδιωτικές Εισπράξεις και Μέση κατά Κεφαλή Δαπάνη, 2012 International Tourist Arrivals, International Tourism Receipts and Average per Capita Tourism Expenditure, 2012

	Σύνολο Total	Μεταβολή Change	2012
Διεθνείς Τουριστικές Αφίξεις International Tourist Arrivals	15.517.622	-5,5%	
Διεθνείς Τοξιδιωτικές Εισπράξεις International Tourism Receipts	10.024,9 εкат. € / mi. €	-4,6%	
Μέση κοτά Κεφαλή Δαπάνη Average per Capita Tourism Expenditure	646 €	1,0%	

Πηγή: ΣΕΤΕ, επεξεργασία στοιχείων Τράπεζας της Ελλάδος Source: SETE, based on data provided by the Bank of Greece

03 Ελλάδα & Ανταγωνιστές - Θέση στην Παγκόσμια Κατάταξη, 2012

Greece & Competitors - Position in the World Ranking, 2012



Πηγή: ΣΕΤΕ, επεξεργασία στοιχείων Παγκόσμιου Οργανισμού Τουρισμού και Παγκόσμιου Οικονομικού Φόρουμ Source: SETE, based on data provided by the UNWTO and the World Economic Forum

Event Tourism



TRAVEL



WORK



Conference



Common Interests

Why Event Tourism is important....



Promotion of the Country



Prolonging the touristic season



Promotion of the Event Destination



Attract Tourists of high living standards

The ideal event destination...



EARYSEPIOE'K, BEMIZEAUX 1864-1956



Environmental Conditions



Natural Attractions







Cultural Heritage

Facilities & Services

Connectivity

The ideal event destination...



Hospitality & Safety



Cretan gastronomy

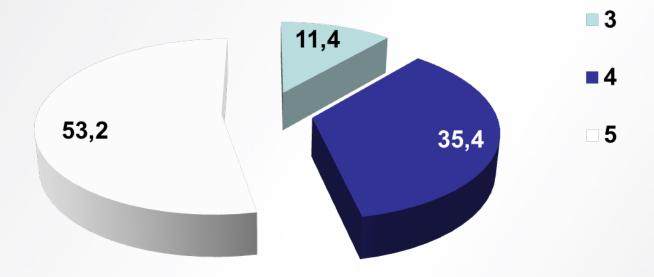




Specialized human resources

Which were the factors which motivated you to participate?

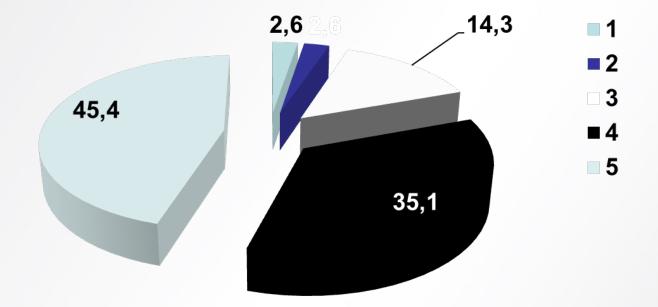
Academic



1=not at all, 2=very much

Which were the factors which motivated you to participate?

Culture



1=not at all, 2=very much

Economic Impact tools....

Economy Impact Analysis

Step # 1: Evaluation of Direct Expenditure

Step # 2: The allocation of this expenditure to the according spending category

Step # 3: Input / Output Tables calculation of the indirect expenditure

Tourism Satellite Accounts (TSA)

This is the standardized United Nations' measurement of Travel & Tourism's economic impact on an economy's personal consumption, business spending, capital investment, government expenditure and employment.

On the frame of the implemented Intensive Programs since 2006:

Student Mobility: 300 inbound students (200 home students also participated)

Teachers Mobility: 170 inbound teachers (100 home teachers participated)

IP	OLA	OLA	OLA	OREA &	OREA &	SPEA,
	2006	2007	2008	APPEPLA	APPEPLA	HiPOLIN and
				2010	2011	TRANSELECT
						2013
Avg	17	22	19	44	36	42
#		1				

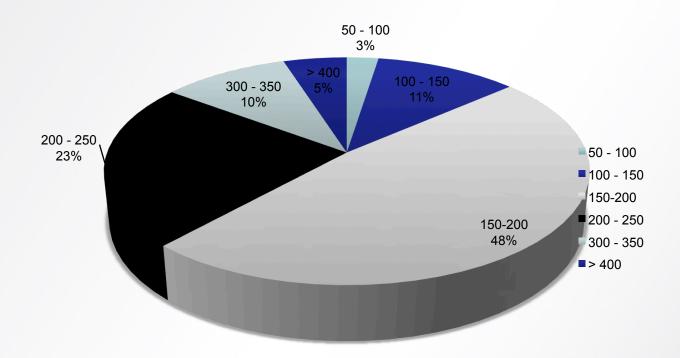
Table 1: The average number of participants from abroad per year of IP implementation

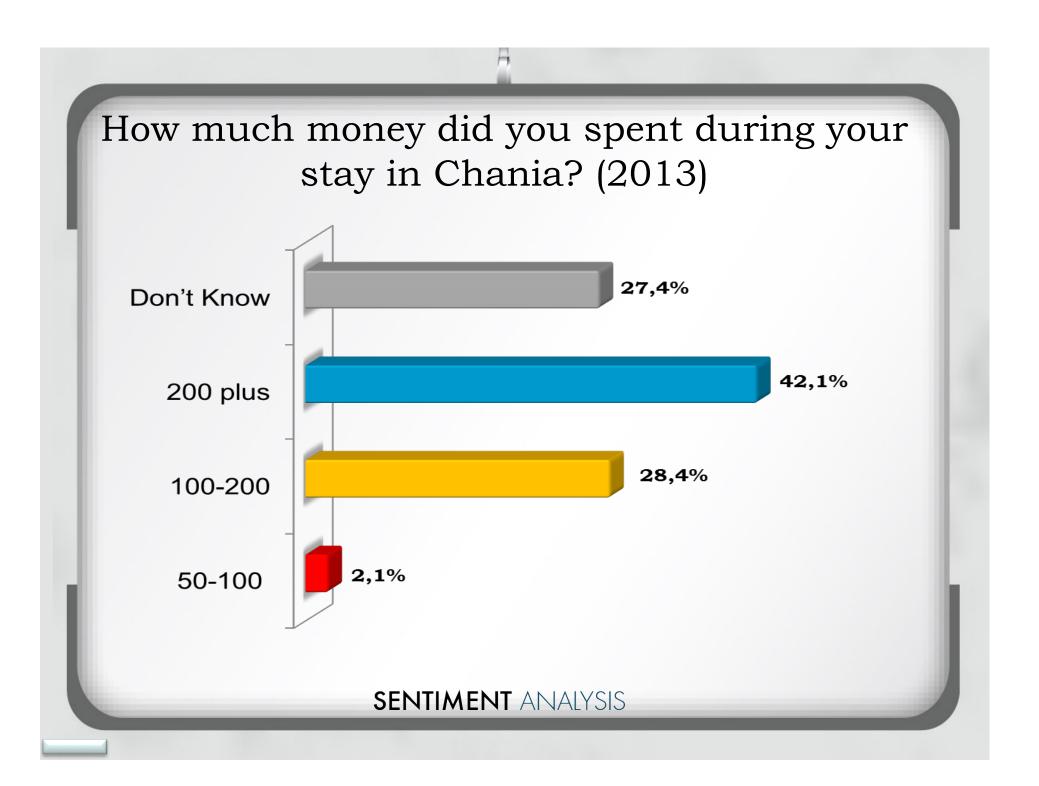


13 days for the student participants

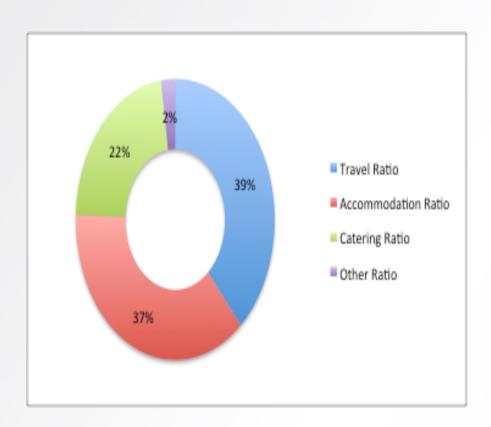
3 days for the academics

How much money did you spent during your stay in Chania?





Student Participant Expenses Distribution – SPEA 2013 (average)



Participants = 33 (11.5%)

AVG TOTAL Students Costs = 878.762 Euros

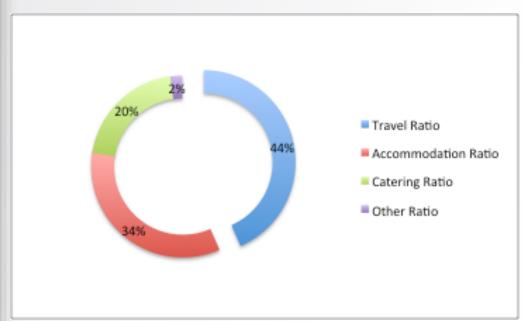
AVG Travel Expenses = 338.762 Euros

AVG Accommodation Expenditures = 325 Euros

AVG Catering Expenses = 195 Euros

AVG Other Expenses = 20 Euros

Student Participant Expenses Distribution – TRANSELECT 2013 (average)



Participants = 17 (5.9%)

AVG TOTAL Students Costs =954. 591 Euros

AVG Travel Expenses = 414.591 Euros

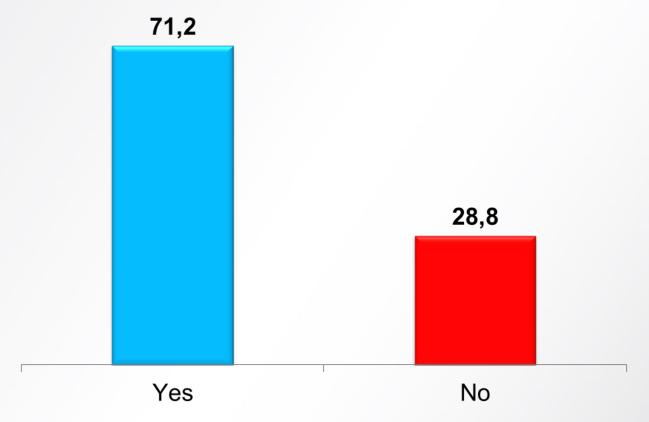
AVG Accommodation Expenditures = 325 Euros

AVG Catering Expenses = 195 Euros

AVG Other Expenses = 20 Euros



Accommodation



Direct Expenditures – Student Accommodation (Part I)

Student Volume: 288

Student Average Stay: 13 days

Student Total Overnights: 3744

Student Subsistence Reimbursement: 20 euros per day

(100% OLA, 100% OREA 2010, 80% OREA 2011-12, 100% APPEPLA 2010-13, 80% TRANSELECT 2013, 80%

SPEA 2013, 100% HiPOLIN 2013)

IP OLA 2006: 14 participants \times 13 days \times 20 euros = $\underline{3640}$ euros

IP OLA 2007: 12 participants \times 13 days \times 20 euros = $\underline{3120}$ euros

IP OLA 2008: 14 participants \times 13 days \times 20 euros = <u>3640 euros</u>

IP OREA 2010: 27 participants $\times 13$ days $\times 20$ euros = $\underline{7020}$ euros

IP OREA 2011: 29 participants $\times 13$ days $\times 25$ euros = 9425 euros

IP OREA 2012: 35 participants $\times 13$ days $\times 25$ euros = $\underline{11375}$ euros

IPAPPEPLA 2010: 32 participants $\times 13$ days $\times 20$ euros = 8320 euros

IPAPPEPLA 2011: 20 participants $\times 13$ days $\times 20$ euros = $\underline{5200}$ euros

IPAPPEPLA 2012: 30 participants $\times 13$ days $\times 20$ euros = $\frac{7800 \text{ euros}}{12}$

Direct Expenditures - Student Accommodation (Part II)

Student Volume: 288

Student Average Stay: 13 days

Student Total Overnights: 3744

Student Subsistence Reimbursement: 20 euros per day

(100% OLA, 100% OREA 2010, 80% OREA 2011-12, 100% APPEPLA 2010-13, 80% TRANSELECT 2013, 80%

SPEA 2013, 100% HiPOLIN 2013)

IP TRANSELECT 2013: 17 participants \times 13 days \times 25 euros = $\underline{5525}$ euros

IP HiPOLIN 2013: 25 participants $\times 13$ days $\times 20$ euros = $\underline{6500}$ euros

IP SPEA 2013: 33 participants $\times 13$ days $\times 25$ euros = $\underline{10725}$ euros

Total Student Accommodation Expenditure: 82290 euros

Direct Expenditures - Teacher Accommodation (Part I)

Teacher Volume: 158

Teacher Average Stay: 3 days

Teacher Total Overnights: 474

Teacher Subsistence Reimbursement: 144 euros per day

IP OLA 2006: 3 participants \times 3 days \times 60 euros = <u>540 euros</u>

IP OLA 2007: 10 participants \times 3 days \times 60 euros = 1800 euros

IP OLA 2008: 5 participants \times 3 days \times 60 euros = 900 euros

IP OREA 2010: 17 participants \times 3 days \times 60 euros = 3060 euros

IP OREA 2011: 12 participants \times 3 days \times 60 euros = 2160 euros

IP OREA 2012: 21 participants \times 3 days \times 60 euros = $\underline{3780}$ euros

IPAPPEPLA 2010: 13 participants \times 3 days \times 60 euros = 2340 euros

IPAPPEPLA 2011: 12 participants \times 3 days \times 60 euros = 2160 euros

IPAPPEPLA 2012: 16 participants \times 3 days \times 60 euros = 2880 euros

Direct Expenditures - Teacher Accommodation (Part II)

Teachers Volume: 158

Teacher Average Stay: 3 days

Teacher Total Overnights: 474

Teacher Subsistence Reimbursement: 144 euros per day

IP TRANSELECT 2013: 13 participants \times 3 days \times 60 euros = 2340 euros

IP HiPOLIN 2013: 18 participants \times 3 days \times 60 euros = 3240 euros

IP SPEA 2013: 18 participants \times 3 days \times 60 euros = 3240 euros

Total Teacher Accommodation Expenditure: 28840 euros

Total Overnights: 4218

Total Accommodation Expenditure since 2006: 110730 euros (DE₁)

Direct Expenditures – Student Catering Expenditure (Part I)

- 70.5% of the participant students declared that spend more than 150 euros during their stay in Chania. This amount is on top of their daily subsistence allowance.
- Assumption each student spent at least 10 15 euros per day for his or her catering. More particularly:

OLA 2006: 14 participants \times 15 euros \times 13days = 2730 Euros

OLA 2007: 12 participants \times 15 euros \times 13 days = 2340 Euros

OLA 2008: 14 participants \times 15 euros \times 13 days = 2730 Euros

OREA 2010: 27 participants \times 15 euros \times 13 days = 5265 Euros

OREA 2011: 29 participants \times 15 euros \times 13 days = 5655 Euros

OREA 2012: 35 participants \times 15 euros \times 13 days = 6825 Euros

APPEPLA 2010: 32 participants \times 10 euros \times 13 days = 4160 Euros

APPEPLA 2011: 20 participants \times 10 euros \times 13 days = 2600 Euros

APPEPLA 2012: 30 participants \times 10 euros \times 13 days = 3900 Euros

Direct Expenditures – Student Catering Expenditure (Part II)

- 70.5% of the participant students declared that spend more than 150 euros during their stay in Chania. This amount is on top of their daily subsistence allowance.
- Assumption each student spent at least 10 15 euros per day for his or her catering. More particularly:

HiPOLIN 2013: 25 participants \times 10 euros \times 13 days = 3250 Euros

TRANSELECT 2013: 17 participants \times 15 euros \times 13 days = 3315 Euros

SPEA 2013: 33 participants \times 15 euros \times 13 days = 6435 Euros

Total Catering Expenditure since 2006: 49205 euros (DE₂)

Total Student Accommodation + Catering Expenditures = 131495 Euros

Direct Expenditures - Teacher Catering Expenditure (Part I)

• From the distributed questionnaires the average catering expenditures for the teachers is of the order of

20 - 40 euros per day. Thus:

Teachers Volume: 158

Average Stay: 3

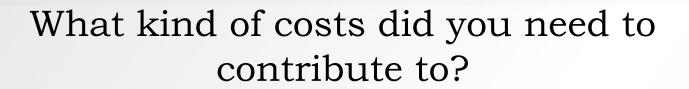
Total Catering Expenditure: $158 \times 2 \times 30$ euros = 9480 euros

Total Catering Teacher Expenditure since 2006: 9480 euros (DE₃)

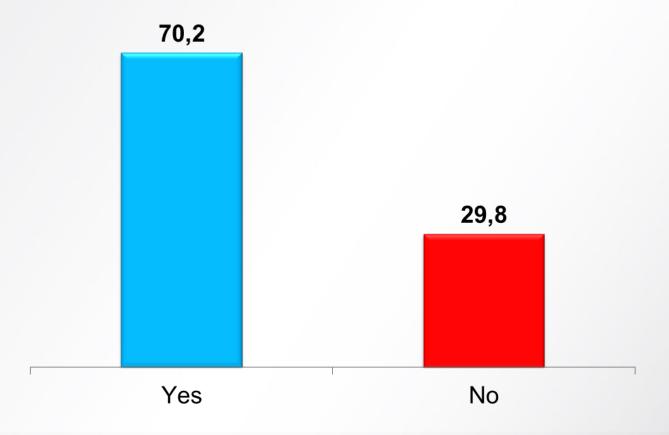
Total Teacher Accommodation + Catering Expenditures = 20510 Euros

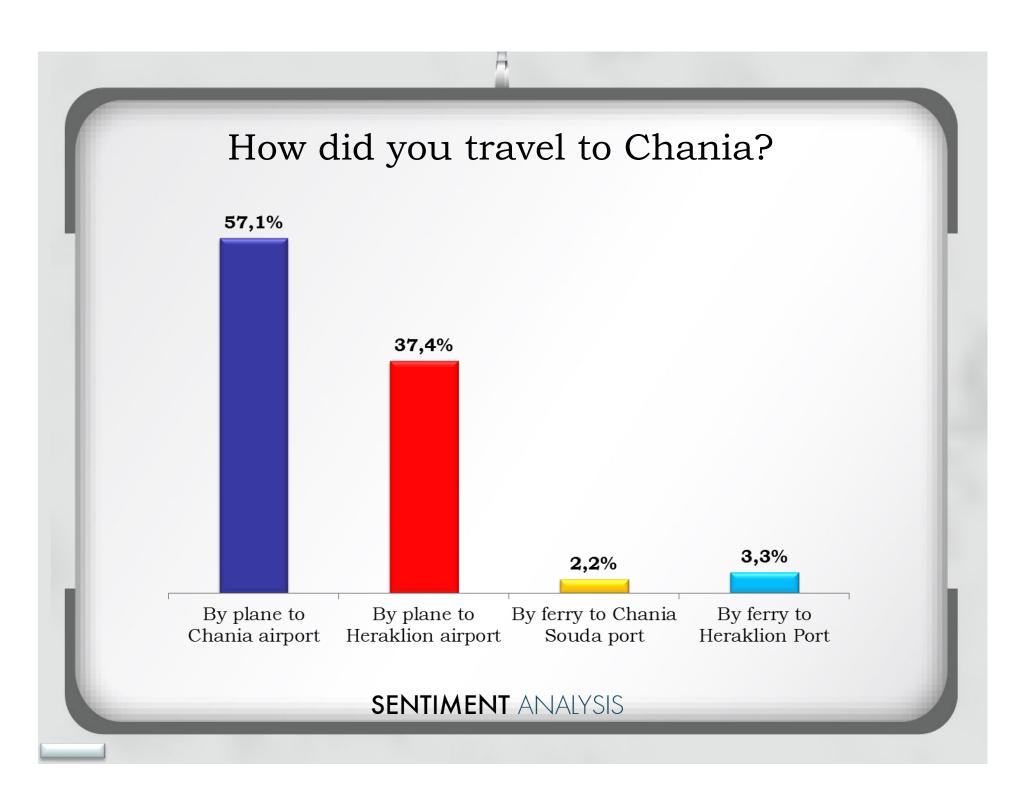
Total Teacher & Student Accommodation and Catering Expenses = 152005

Euros

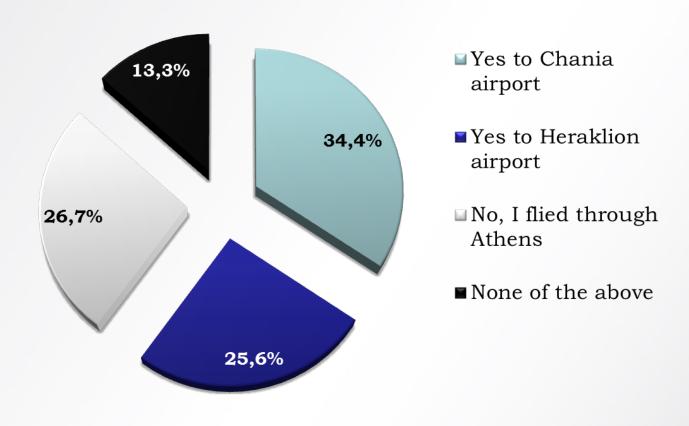


Travel to host institution

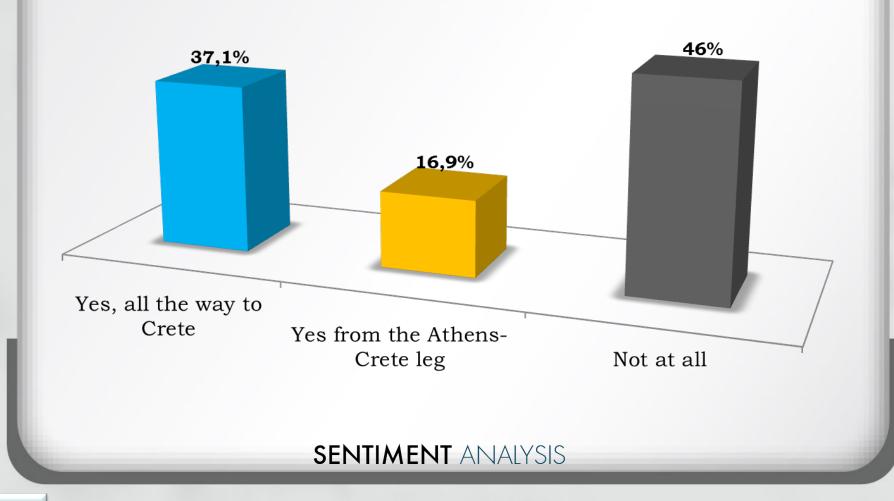




Did you use direct flight to Crete?



Did you use Aegean Airlines or Olympic Air during your trip to and from Crete?



Direct Expenditures – Student Traveling Expenditure (Part I)

- Since 2010 37.1 % travel to Crete all the way using a Greek airline carrier.
- Since 2010 16.9% used a Greek airline only for the leg Athens Destination Athens.
- **During 2013** 29% travel direct to Crete during SPEA event and 13% during TRANSELECT event using all the way a Greek airline Carrier.
- During 2013 13% of the TRANSELECT students event used a Greek Airline for the leg Athens –
 Destination Athens.
- **During 2013** 18% of the SPEA students used a Greek Airline for the leg Athens Chania Athens. More particularly:
- Destinations Airports:

OLA 2006-08: London (UK), Vilnius (LUT), Prague (CZ), Milano (IT)

Students Volume: 40

Direct Flights London – Chania: 0 (Ryanair (2012)) / Easyjet (2010))

Direct Flights Vilnius – Chania: 0 Direct Flights Milano – Chania: 0 Direct Flights Prague – Chania: 0

Direct Expenditures – Student Traveling Expenditure (Part II)

- More particularly:
- Destinations Airports:

OLA 2006-08: London (UK), Vilnius (LUT), Prague (CZ), Milano (IT)

Students Volume: 40

Direct Flights London – Chania: 0 (Ryanair (2012)) / Easyjet (2010))

Direct Flights Vilnius – Chania: 0

Direct Flights Milano – Chania: 0

Direct Flights Prague – Chania: 0

The total of the participant student during OLA used a Greek airline for the Athens – Chania – Athens. An average airfare of 150 euros for a round trip has been set. Thus:

OLA 2006 – 08 Student Travel Expenses: 6000 Euros spent into Greek Airlines.

OLA 2006 – 08 Student Participants from destinations other than Vilnius & Prague: 26

Estimation of the direct impact of the traveling expenses to Greek economy for students used all the way a Greek

Airliner: 7800 Euros (avg fare 300 Euros for flights to Athens and back during July – August)

Total Impact (OLA 2006-08) = 13800 Euros

Direct Expenditures – Student Traveling Expenditure (Part III)

OREA 2010:

- 27 students 17 of them used Greek Airliner (62.9%)
- 15 from them used a Greek Airliner all the way to Chania: 3920.75 Euros
- 2 of them used a Greek Airliner only for the Chania Athens Chania: 309.36 Euros

OREA 2011:

- 29 students 13 of them used Greek Airliner (44.87%)
- 11 from 13 students used Greek Airliner all the way to Chania: 3074.15 Euros
- 02 of them used Greek Airliner for the Athens Chania Athens leg: 300 Euros

OREA 2012:

- 35 students 9 of them used Greek Airliner (25.7%)
- 6 from 9 used a Greek Airliner all the way to Chania: 2405.5 Euros
- 3 from 9 used a Greek Airliner only for the Chania Athens Chania leg: 406 Euros

Direct Expenditures – Student Traveling Expenditure (Part IIII)

APPEPLA 2010:

- 32 students 16 of them used Greek Airliner (50 %)
- 13 from them used a Greek Airliner all the way to Chania: 4856 Euros
- 3 of them used a Greek Airliner only for the Chania Athens Chania: 343 Euros

APPEPLA 2011:

- 20 students 09 of them used Greek Airliner (45 %)
- 9 from 9 students used Greek Airliner all the way to Chania: 4070.51Euros

APPEPLA 2012:

- 30 students 10 of them used Greek Airliner (33.33 %)
- 7 from 10 used a Greek Airliner all the way to Chania: 2729.49 Euros
- 3 from 10 used a Greek Airliner only for the Chania Athens Chania leg: 419.28 Euros

Direct Expenditures - Student Traveling Expenditure (Part IV)

TRANSELECT 2013:

- 17 students 5 of them used Greek Airliner (29.41 %)
- 5 from them used a Greek Airliner all the way to Chania: 1892.29 Euros

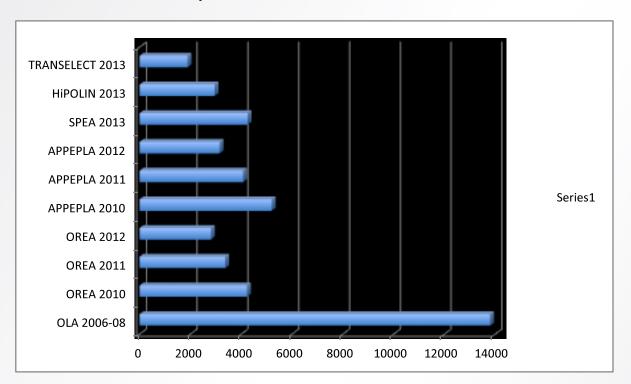
HiPOLIN 2013:

- 25 students 11 of them used Greek Airliner (44 %)
- 6 from 11 students used Greek Airliner all the way to Chania: 2200.55 Euros
- 5 from 11 students used Greek Airliner for the Athens Chania Athens leg: 750 Euros

SPEA 2013:

- 33 students 13 of them used Greek Airliner (39.39 %)
- 11 from them used a Greek Airliner all the way to Chania: 3921.326 Euros
- 2 from used a Greek Airliner only for the Chania Athens Chania leg: 335.30 Euros

Student Travel Expenses invested.... in Greek Airliners



Total Student Travel Expenses invested...in Greek Airlines: 45733.746 Euros

Direct Expenditures – Teacher Traveling Expenditure (Part I)

• Destinations - Airports: London (UK), Glasgow (UK), Stockholm (SWE), Larnaca (CY), Istanbul (TUR)

OREA 2010:

17 teachers – 10 of them used a Greek Airliner in one of their trip legs (58.8%)

8 of them used Greek Airliner all the way to Chania: 2612.03 Euros

2 of them used Greek Airliner only for the Athens – Chania – Athens leg: 352.03 Euros

OREA 2011:

19 teachers – 10 of them used Greek Airliner in one of their tip leg (52.6%)

8 of them used Greek airliner all the way to Chania. Impact to economy: 2782.05 Euros

2 of them used Greek Airliner only for the Athens – Chania – Athens leg: 345.58 Euros

OREA 2012:

21 teachers – 9 of them used Greek Airliner in one of their tip leg (42.8%)

6 of them used Greek airliner all the way to Chania. Impact to economy: 2206.8 Euros

3 of them used Greek Airliner only for the Athens – Chania – Athens leg: 383.38 Euros

Direct Expenditures - Teacher Traveling Expenditure (Part II)

APPEPLA 2010:

13 teachers – 6 of them used a Greek Airliner in one of their trip legs (46.1 %)

5 of them used Greek Airliner all the way to Chania: 2188.67 Euros

1 of them used a Greek Airliner only for the Athens – Chania leg: 150 Euros

APPEPLA 2011:

12 teachers – 3 of them used Greek Airliner in one of their tip leg (25%)

1 of them used Greek airliner all the way to Chania. Impact to economy: 268 Euros

1 of them used Greek Airliner only for a part of his trip leg: 227 Euros

1 of them used Greek Airliner for the Chania – Athens – Chania leg: 147.64 Euros

APPEPLA 2012:

16 teachers – 3 of them used Greek Airliner in one of their tip leg (18.75 %)

3 of them used Greek Airliner only for the Athens – Chania – Athens leg: 406.64 Euros

Direct Expenditures - Teacher Traveling Expenditure (Part II)

TRANSELECT 2013:

- 13 teachers 3 of them used a Greek Airliner in one of their trip legs (23 %)
- 3 of them used Greek Airliner all the way to Chania: 1182 Euros

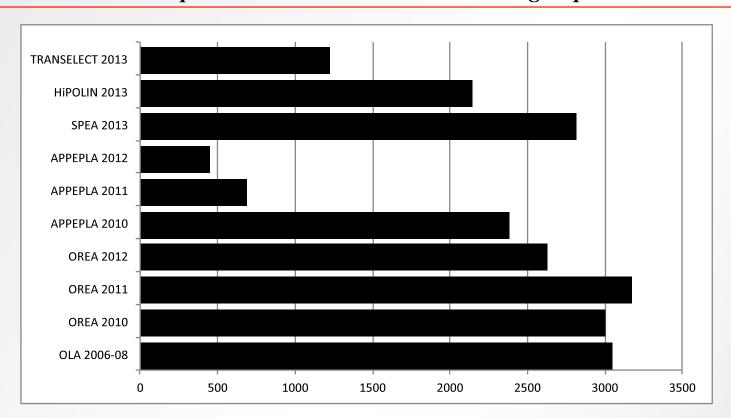
HiPOLIN 2013:

- 18 teachers 4 of them used Greek Airliner in one of their tip leg (22.2 %)
- 3 of them used Greek airliner all the way to Chania. Impact to economy: 1185.44 Euros
- 1 of them used Greek Airliner for the Atehnes Chania Athens: 150 Euros

SPEA 2013:

- 18 teachers 9 of them used Greek Airliner in one of their tip leg (50 %)
- 5 of them used a Greek Airliner all the way to Chania: 2170.786 Euros
- 4 of them used Greek Airliner only for the Athens Chania Athens leg: 600 Euros

Direct Expenditures – Total Teacher Traveling Expenditure



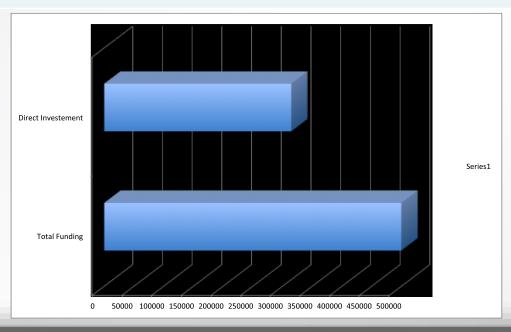
Total Travel Teacher Expenses into Greek Airliners: 21122.606 Euros

IP Expenditures with a direct Impact to the Greek Economy

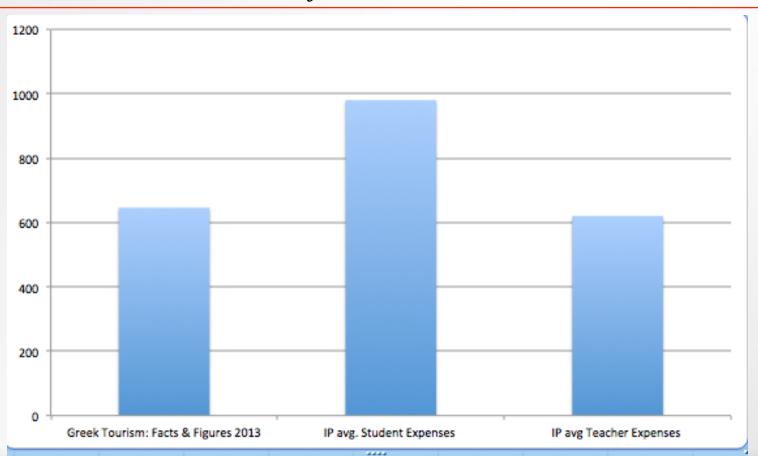
Catering Costs	Accommodation Costs	Travel Costs
58685 Euros	111130 Euros	66856.352 Euros

Organizational Costs(consumables, dinners, excursions, employment): 78000 Euros

Total: 314671.352 Euros



The average expenses of a 'classical charter tourist' compared with the IP conference tourist



Indirect & Induced Effects

✓ Indirect Effects: are the changes in sales, jobs and income within the backward linked industries in the region, i.e. businesses that supply goods and services to tourism – related firms. These indirect effects are captured by Type I multipliers.

Type I sales multiplier = (direct spending + indirect spending) / direct spending

✓ Induced Effects: are the changes in sales, jobs and income in the region resulting from household spending income earned either directly or indirectly from visitor spending. Type II multipliers capture both indirect and induced effects:

Type II sales multiplier = (direct spending + indirect spending + Induced spending) / direct spending

Indirect & Induced Effects

✓ Used input / output tables can be found on the following link:

http://35.8.125.11/mgm2_new/econ/multipliers.htm

✓ Note that multipliers vary by industry and country!!

Direct Impact

+

Indirect Impact

=

Total Economic Impact

Induced Impact

Indirect & Induced Effects

✓ Sector Hotels And Lodging Places:

Type II multiplier: 1.53

IP total sales in Hotels: 111130 Euros

Indirect & Induced Effects: 58898.9 Euros

Thus total impact: 170028.9 Euros

✓ Eating & Drinking

Type II multiplier: 1.66

IP total expenditures in eating & drinking: 58685 Euros

Indirect & Induced Expenditures: 38732.1 Euros

Total Impact: 97417.1 Euros

Indirect & Induced Effects

✓ Local Transportation:

Type II multiplier: 1.61

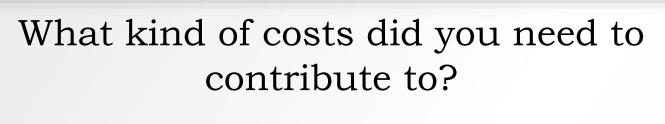
IP total sales in Greek Airliners: 66857 Euros

Indirect & Induced Effects: 40782.77 Euros

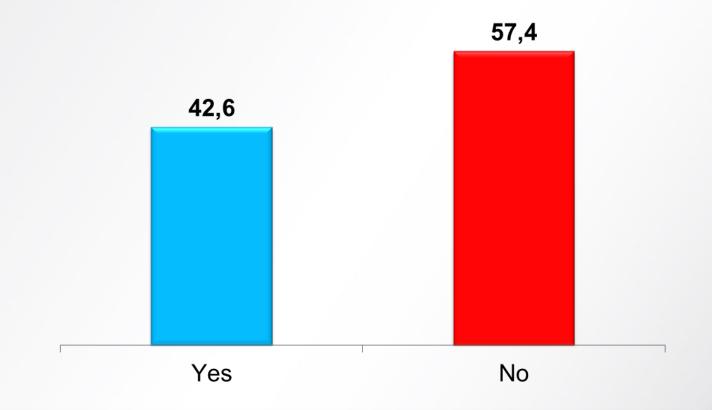
Thus total impact: 107639.77 Euros

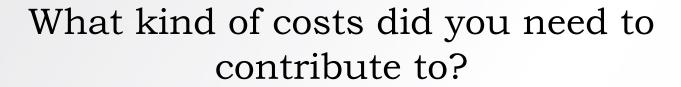
Catering Costs	Accommodation Costs	Travel Costs	
97417.1 Euros	170028.9 Euros	107639.77 Euros	
Organizational Costs(consumables, dinners, excursions, employment): 78000 Euros			

Total: 375085.77 Euros

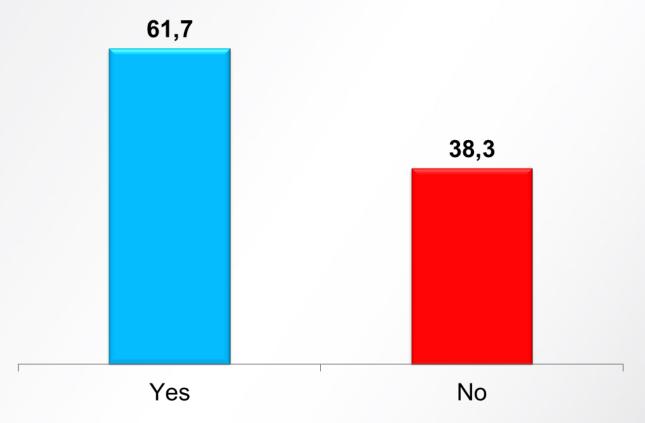


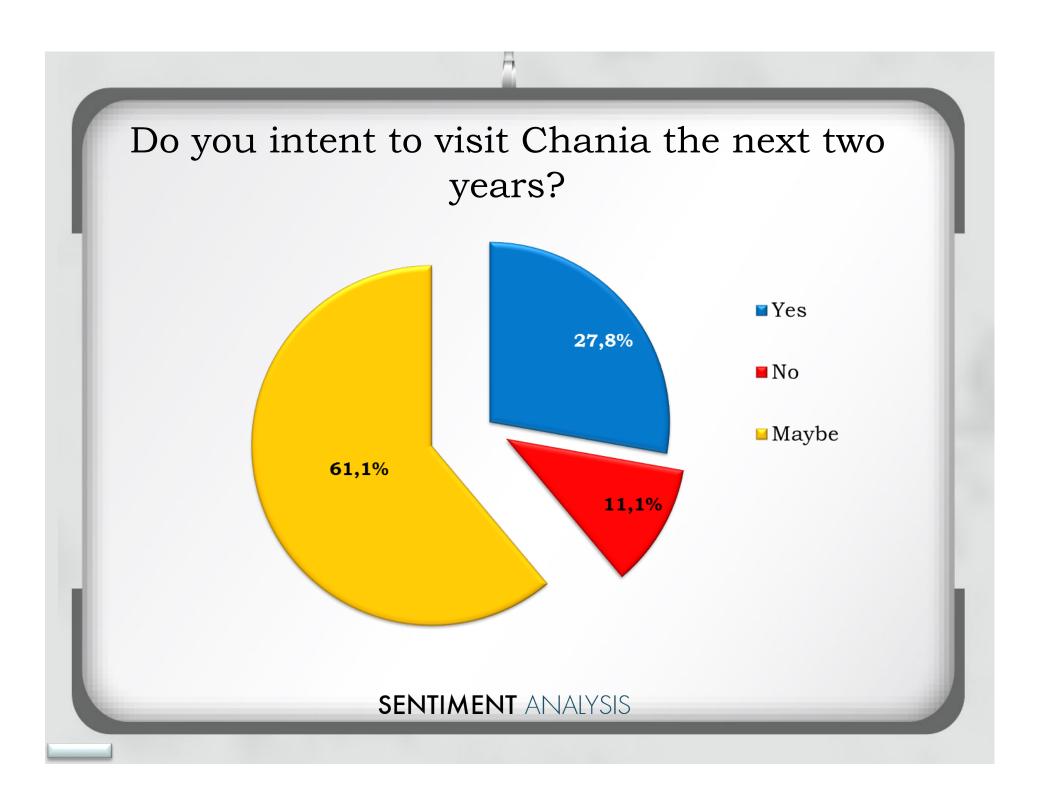
Field visits

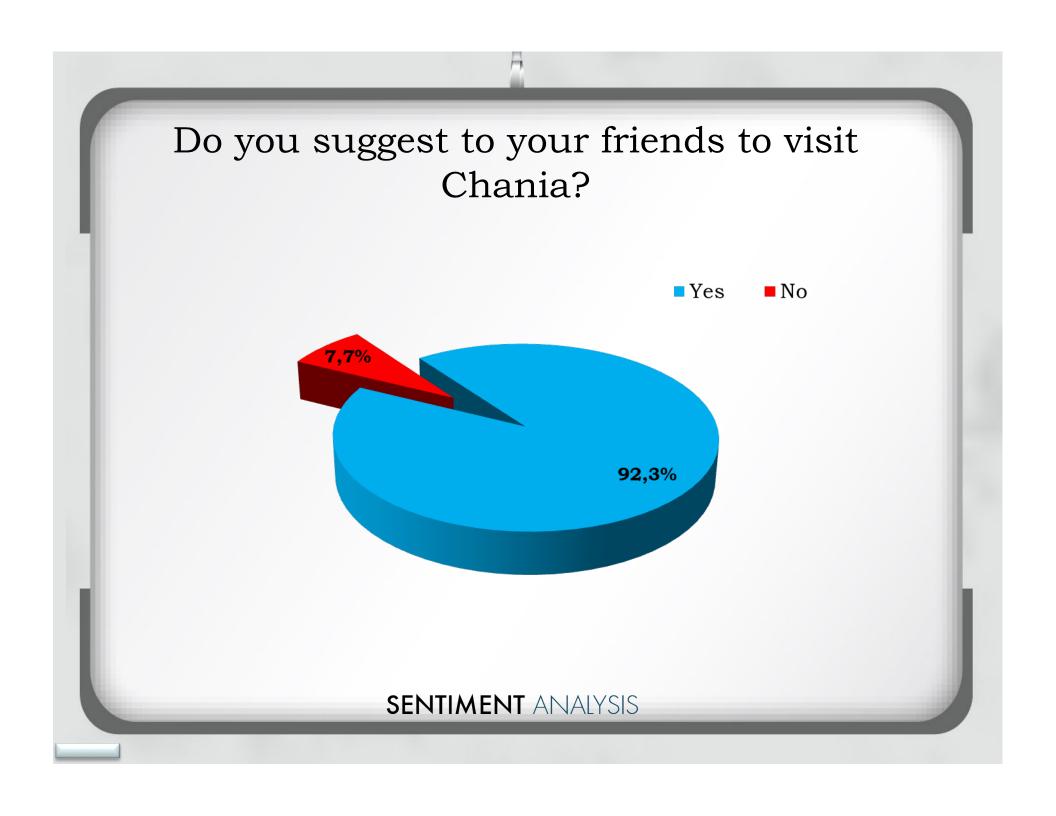


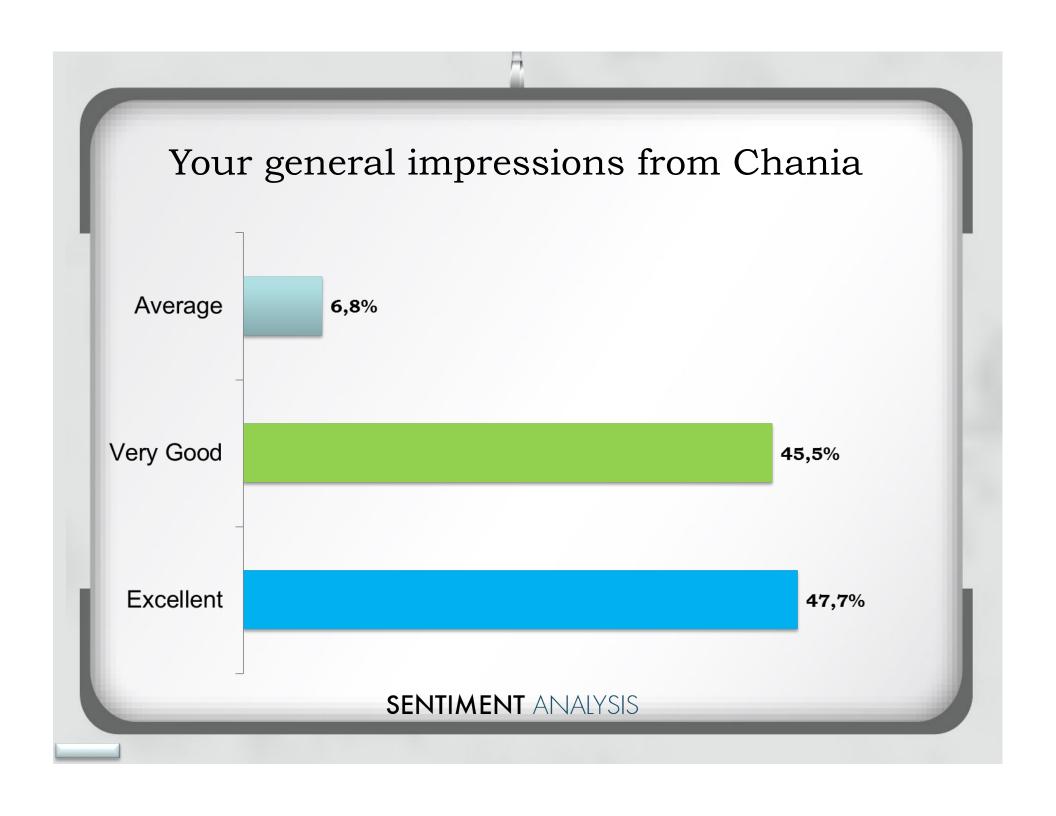


Social programmes









Special Thanks





















SENTIMENT ANALYSIS